

CITY OF BALTIMORE

MARTIN O'MALLEY, Mayor



DEPARTMENT OF PUBLIC WORKS

BUREAU OF GENERAL SERVICES
800 Abel Wolman Municipal Building
200 North Holliday Street
Baltimore, Maryland 21202

October 31, 2002

Mr. Mark Farkhan
Inovex Industries, Inc.
45681 Oakbrook Court, Unit 102
Sterling, VA 20166

Dear Mark:

I would like to give you a status update as to the City of Baltimore's current use of your Ride-On Tire Protection System product in our fleet vehicles. The City of Baltimore currently operates more than 5500 pieces of equipment.

As you know, Inovex Industries, Inc. and your Ride-On TPS sealant was selected as a preferred vendor and product after an exhaustive testing and evaluation period covering more than 2 years. Ride-On TPS was compared to other products available on the market and was tested in a variety of our fleet vehicles. These long term tests included, police cruisers, waste trucks, street sweepers, and other fleet support vehicles. Overall, Ride-On TPS was shown to be the superior choice for high-speed vehicle applications.

As of January 1, 2002, the installation of Ride-On TPS was mandated in all tires mounted on the City of Baltimore vehicles. Ride-On TPS is currently installed in all replacement tires and retreads, as well as all OEM tires ordered with new vehicles. The tire dealers servicing the City fleet have been instructed to install Ride-On TPS in every tire they mount during road service calls or at their facilities.

Our tire personnel are reporting a dramatic reduction in road service calls and a noticeable improvement in our fleet's tire pressure maintenance program. We would like to thank you for working so closely with our maintenance personnel and outside vendors to make this program a success.

Just to let you know, we have not had any problems with retreading any of our tires, or issues with compatibility with our tires or wheels. After close to 3 years of use, we have not experienced any corrosion problems with any of our casings or wheels.

Sincerely,

Charles Krysiak
Fleet Administrator

CK/lwl

